

## **Julie Teer**

## Vice President, Development



Julie Teer is a highly respected leader in the political fundraising arena, recognized for her expertise in developing and maintaining strategic relationships with leading global philanthropists. As vice president of development, Teer serves as a key member of Susan G. Komen for the Cure®'s leadership team, contributing to strategic revenue decisions regarding the growth and cultivation of donor funds.

Teer joined Komen for the Cure in the spring of 2009 as director of global development and has contributed to significant organizational milestones, including the successful recruitment of the first Susan G. Komen for the Cure® Advocacy Alliance board of directors, the

development of Komen's first major gift and donor recognition program and the launch of Komen's inaugural signature benefit event at the Kennedy Center in Washington, D.C. Currently responsible for a portfolio of \$50 million in annual revenue, Teer directs all facets of donor development at Susan G. Komen for the Cure, including major gifts, planned giving, direct marketing, third party fundraising, employee giving, corporate giving programs, foundation outreach and the oversight of donor services operations.

Prior to joining Komen, Teer established herself as a successful political fundraiser and advisor for national campaigns. As the deputy national finance director for Romney for President, Teer helped raise more than \$80 million and made Republican Presidential Primary history. Before Governor Romney's bid for the presidency, Teer served as political director and press secretary for the governor.

Teer began her career as the youngest press secretary in the U.S. Senate at the age of 24, and served through U.S. Sen. Spencer Abraham's (R-MI) re-election campaign in 2000. Teer has also worked as a senior advisor with the Republican National Committee and for U.S. Sen. John Sununu (R-NH) before serving as the executive director of the Bush-Cheney 2004 Presidential Campaign for the state of New Hampshire. In this role, Teer oversaw campaign operations resulting in an increase of 60,000 New Hampshire votes for the Bush-Cheney ticket over 2,000 results. Teer was also named "Best of New People" in 2005 by *Boston Globe Magazine*.

A native of East Lansing, Mich., Teer earned a Bachelor of Arts from the University of Michigan at Ann Arbor. Teer and her husband, Bill Skouteris, have a son, Charlie, and reside in New Hampshire.